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Attorneys for Defendants Activ8now, LLC and Active8media, LLC

# UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

ADVANCE MAGAZINE PUBLISHERS INC. d/b/a THE CONDÉ NAST PUBLICATIONS,

Plaintiff,

v.

ACTIV8NOW, LLC and ACTIVE8MEDIA, LLC, :

Defendants, Counterclaimants Activ8now: and Active8media,

v.

ADVANCE PUBLICATIONS, INC. and RICHFX, INC.,

Counterclaim Defendants.

**CIVIL ACTION NO.:** 1:05-cv-07516-(KMK)(DFE) **ELECTRONICALLY FILED** 

ANSWER TO AMENDED COMPLAINT AND **COUNTERCLAIMS** 

JURY TRIAL DEMANDED on **COUNTERCLAIMS** 

# **ANSWER TO AMENDED COMPLAINT AND COUNTERCLAIMS**

COME NOW, Defendants Activ8now, LLC ("Activ8now") and Active8media, LLC ("Active8media"), and file the following Answer to the Amended Complaint of Plaintiff Advance Magazine Publishers Inc. d/b/a/ The Condé Nast Publications ("Condé Nast"), showing the Court as follows:

#### THE PARTIES

- 1. Activ8now and Active8media lack knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 1 of the Amended Complaint and, therefore, deny the allegations contained therein.
- 2. Answering the allegations of paragraph 2 of the Amended Complaint, Activ8now and Active8media admit that they are Delaware limited liability companies having a place of business at 10 Glen Lake Parkway, Suite 900, Atlanta, Georgia 30328. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 2.
- 3. Answering the allegations of paragraph 3 of the Amended Complaint, Active8media admits that it has transacted business in the State of New York and in this judicial district. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 3.

#### **JURISDICTION AND VENUE**

4. Answering the allegations of paragraph 4 of the Amended Complaint, Activ8now and Active8media admit that Plaintiff Condé Nast has filed this action under 28 U.S.C. § 1331, 1332, 1338 and 1367; Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a); and under the Declaratory Judgment Act, 28 U.S.C. § \$2201 and 2202. Activ8now and Active8media deny

that Condé Nast is entitled to any relief and deny the remaining allegations in paragraph 4 of the Amended Complaint.

- 5. Answering the allegations of paragraph 5 of the Amended Complaint, Activ8now and Active8media do not contest this Court's personal jurisdiction over them. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 5 of the Amended Complaint.
- 6. Answering the allegations of paragraph 6 of the Amended Complaint, Activ8now and Active8media do not dispute that venue for this action may lie in this Court. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 6 of the Amended Complaint.

# **BACKGROUND**

- 7. Activ8now and Active8media lack knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 7 of the Amended Complaint and, therefore, deny the allegations contained therein.
- 8. Activ8now and Active8media lack knowledge or information sufficient to form a belief as to the truth of the allegations of Paragraph 8 of the Amended Complaint and, therefore, deny the allegations contained therein.
- 9. Activ8now and Active8media deny paragraph 9 of the Amended Complaint as stated. Further responding to paragraph 9, Activ8now and Active8media admit that they are sister companies and that Todd Mannik is President of Activ8now and President of Active8media. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 9.

- 10. Answering the allegations of paragraph 10 of the Amended Complaint, Active8media offers publishers the ability to turn their catalogs and magazines into interactive web pages available through the Internet. Activ8now and Active8media further admit that this technology is covered by United States Patent No. 6,535,889 (the "'889 Patent") and United States Patent No. 6,557,006 (the "'006 Patent") and that Activ8now holds all rights, title, and interest in the two patents. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 10.
- 11. Answering the allegations of paragraph 11 of the Amended Complaint, Activ8now and Active8media admit those allegations.
- 12. Answering the allegations of paragraph 12 of the Amended Complaint, Activ8now and Active8media state that the Vogue Agreement speaks for itself and, therefore, deny the allegations in paragraph 12 of the Amended Complaint.
- 13. Answering the allegations of paragraph 13 of the Amended Complaint, Activ8now and Active8media state that the Vogue Agreement speaks for itself and, therefore, deny the allegations in paragraph 13 of the Amended Complaint.
- 14. Answering the allegations of paragraph 14 of the Amended Complaint, Activ8now and Active8media admit that following publication and distribution of the September 2004 issue of Vogue Magazine, introduction of the website www.shopseptembervogue.com, and after the completion and expiration of the agreement between Condé Nast and Active8Media, Condé Nast and Active8media began discussions regarding the March 2005 issue of Vogue Magazine and that Condé Nast then ceased negotiations with Active8media and awarded the contract for the March 2005 issue of Vogue Magazine to RichFX, Inc. ("RichFX"). Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 14.

- 15. Activ8now and Active8media deny paragraph 15 of the Amended Complaint as stated. Further responding to paragraph 15, Activ8now and Active8media admit that they filed a lawsuit in the United States District Court for the Northern District of Georgia, Atlanta Division under Civil Action No. 1:05-CV-1529-RLV against Condé Nast, Advance Publications, Inc. and RichFX. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 15 and they specifically deny that they have breached the Vogue Agreement by filing the Georgia action.
- 16. Answering the allegations of paragraph 16 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- Active8media admit that the Complaint in the Georgia Action references the Vogue Agreement in the Background and states that a copy is attached as Exhibit C but no copy was attached to the Georgia Complaint. Activ8now and Active8media admit that a copy of the Georgia Action (without exhibits) is attached to the Amended Complaint as Exhibit 2. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 17.
- 18. Activ8now and Active8media deny paragraph 18 of the Amended Complaint as stated. Activ8now and Active8media admit that in the Complaint in the Georgia Action, Activ8now and Active8media assert causes of action against three named defendants for patent infringement of two United States patents, unfair competition under Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), and misappropriation of trade secrets under both New York and Georgia law. Activ8now and Active8media deny that the Complaint in the Georgia Action asserts that the unfair competition and trade secret misappropriation counts arise from information provided by

Active8media to Condé Nast under the Vogue Agreement. Further responding to paragraph 18, Activ8now and Active8media deny any and all remaining allegations.

- 19. Answering the allegations of paragraph 19 of the Amended Complaint, Activ8now and Active8media deny paragraph 19 of the Amended Complaint as stated and they specifically deny that they have breached the Vogue Agreement.
- 20. Activ8now and Active8media deny paragraph 20 of the Amended Complaint as stated. Further responding to paragraph 20, Activ8now and Active8media admit that the Georgia court granted Condé Nast's motion to transfer the trade secret and unfair competition counts in the Georgia Action, and RichFX's motion to transfer the entire Georgia Action and that the Georgia Action is in the process of being transferred to the Southern District of New York. Activ8now and Active8media further admit that a copy of the Georgia court's Order transferring the Georgia Action is attached to the Amended Complaint as Exhibit 3. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 20.
- 21. Active8media admits that it entered into a Publisher agreement with Condé Nast d/b/a House and Garden Magazine dated March 31, 2005 for the June 2005 issue of House and Garden Magazine and that this agreement contains the same survival, New York choice of law, and New York City forum selection provisions as the Vogue Agreement. Activ8now and Active8media further admit that the House and Garden Agreement is attached to the Amended Complaint as Exhibit 4. Activ8now and Active8media are without knowledge or information sufficient to form a belief as to the truth of the remaining allegations in paragraph 21.
- 22. Answering the allegations of paragraph 22 of the Amended Complaint, Activ8now and Active8media state that the House and Garden Agreement speaks for itself and, therefore, denies the allegations in paragraph 22 of the Amended Complaint.

6

- 23. Answering the allegations of paragraph 23 of the Amended Complaint, Activ8now and Active8media admit that a copy of a sample web site screen shot created and used in commerce by Active8media to promote its services is attached to the Amended Complaint as Exhibit 5. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 23.
- 24. Activ8now and Active8media deny paragraph 24 of the Amended Complaint as stated. Further responding to paragraph 24, Activ8now and Active8media admit that on July 6, 2005, Active8media filed a trademark application under serial number 78/664,682 with the United States Patent and Trademark Office for the "Love Learn Locate" mark and that the trademark application was signed by the President of Active8media, LLC, Todd Mannik. Activ8now and Active8media further admit that it registered the "lovelearnlocate.com" internet domain name. Except as is so specifically admitted, Activ8now and Active8media deny the remaining allegations in paragraph 24.
- 25. Answering the allegations of paragraph 25 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 26. Answering the allegations of paragraph 26 of the Amended Complaint, Activ8now and Active8media deny those allegations as stated.

# FIRST CAUSE OF ACTION

- 27. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 26 as if fully set forth herein.
- 28. Answering the allegations of paragraph 28 of the Amended Complaint, Activ8now and Active8media deny those allegations.

29. Answering the allegations of paragraph 29 of the Amended Complaint, Activ8now and deny those allegations.

# **SECOND CAUSE OF ACTION**

- 30. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 29 as if fully set forth herein
- 31. Answering the allegations of paragraph 31 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 32. Answering the allegations of paragraph 32 of the Amended Complaint, Activ8now and Active8media deny those allegations.

#### THIRD CAUSE OF ACTION

- 33. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 32 as if fully set forth herein
- 34. Answering the allegations of paragraph 34 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 35. Answering the allegations of paragraph 35 of the Amended Complaint, Activ8now and Active8media deny those allegations.

#### FOURTH CAUSE OF ACTION

- 36. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 35 as if fully set forth herein
- 37. Answering the allegations of paragraph 37 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 38. Answering the allegations of paragraph 38 of the Amended Complaint, Activ8now and Active8media deny those allegations.

8

#### **FIFTH CAUSE OF ACTION**

- 39. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 38 as if fully set forth herein
- 40. Answering the allegations of paragraph 40 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 41. Answering the allegations of paragraph 41 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 42. Answering the allegations of paragraph 42 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 43. Answering the allegations of paragraph 43 of the Amended Complaint, Activ8now and Active8media deny those allegations.

# **SIXTH CAUSE OF ACTION**

- 44. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 43 as if fully set forth herein
- 45. Answering the allegations of paragraph 45 of the Amended Complaint, Activ8now and Active8media deny those allegations.

# **SEVENTH CAUSE OF ACTION**

- 46. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 45 as if fully set forth herein
- 47. Answering the allegations of paragraph 47 of the Amended Complaint, Activ8now and Active8media deny those allegations.

#### **EIGHTH CAUSE OF ACTION**

- 48. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 47 as if fully set forth herein
- 49. Answering the allegations of paragraph 49 of the Amended Complaint, Activ8now and Active8media deny those allegations.

# **NINTH CAUSE OF ACTION**

- 50. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 49 as if fully set forth herein
- 51. Answering the allegations of paragraph 51 of the Amended Complaint, Activ8now and Active8media deny those allegations.

# **TENTH CAUSE OF ACTION**

- 52. Activ8now and Active8media incorporate by reference their responses to Paragraphs 1 through 51 as if fully set forth herein
- 53. Answering the allegations of paragraph 53 of the Amended Complaint, Activ8now and Active8media deny those allegations.
- 54. Activ8now and Active8media deny each and every allegation, prayer, matter, fact or thing averred in the Amended Complaint not expressly admitted herein.

#### AFFIRMATIVE DEFENSES

#### FIRST AFFIRMATIVE DEFENSE

55. The Amended Complaint fails in whole or in part to state a claim upon which relief can be granted and the same should be dismissed.

#### **SECOND AFFIRMATIVE DEFENSE**

56. Condé Nast's action for breach of contract is barred by Condé Nast's own breach of contract.

#### THIRD AFFIRMATIVE DEFENSE

57. Condé Nast's failure to mitigate its damages acts as bar to the relief that Condé Nast seeks in its Amended Complaint.

# FOURTH AFFIRMATIVE DEFENSE

58. The affirmative defense of unclean hands acts as bar to the relief that Condé Nast seeks in its Amended Complaint.

# **FIFTH AFFIRMATIVE DEFENSE**

59. The affirmative defense of failure of a condition precedent acts as a bar to the relief that Condé Nast seeks in its Amended Complaint.

# SIXTH AFFIRMATIVE DEFENSE

The affirmative defense of failure of set-off acts as a bar to the relief that Condé Nast 60. seeks in its Amended Complaint.

# **SEVENTH AFFIRMATIVE DEFENSE**

61. The affirmative defense of failure of recoupment acts as a bar to the relief that Condé Nast seeks in its Amended Complaint.

#### **EIGHTH AFFIRMATIVE DEFENSE**

62. Condé Nast lacks standing to bring this action.

#### NINTH AFFIRMATIVE DEFENSE

63. Active8media's prior use of and application in the United States Patent and Trademark Office, serial number 78/664,682, to register the mark "Love, Learn, Locate" acts as a bar to the relief that Condé Nast seeks in its Amended Complaint.

#### TENTH AFFIRMATIVE DEFENSE

64. There is no legal or factual basis for awarding increased, exemplary, punitive damages or attorneys' fees and any award of increased, exemplary or punitive damages would be a denial of substantive and procedural due process as guaranteed by the United States Constitution.

# ELEVENTH AFFIRMATIVE DEFENSE

65. There is no basis in law or fact for permitting Plaintiff to recover attorneys' fees or costs.

# **COUNTERCLAIMS**

Subject to the foregoing defenses and affirmative defenses, Activ8now, LLC ("Activ8now") and Active8media, LLC ("Active8media") hereby assert the following Counterclaims against Plaintiff and Counterclaim Defendant Advance Magazine Publishers Inc. d/b/a The Condé Nast Publications ("Condé Nast") and against the additional Counterclaim Defendants Advance Publications, Inc. ("Advance Publications"), and RichFX (collectively the "Counterclaim Defendants"), showing the Court the following:

# THE PARTIES

- 1. Counterclaim Plaintiff Activ8now is a limited liability company organized under the laws of the State of Delaware.
- 2. Counterclaim Plaintiff Active8media is a limited liability company organized under the laws of the State of Delaware.

- 3. Plaintiff and Counterclaim Defendant Advance Magazine Publishers Inc. d/b/a The Condé Nast Publications is a corporation incorporated under the laws of the State of New York with its principal place of business in New York, New York and is subject to the jurisdiction of this Court.
- 4. Counterclaim Defendant Advance Publications is a corporation organized under the laws of the State of New York with its principal place of business in Staten Island, New York and is subject to the jurisdiction of this Court.
- 5. Counterclaim Defendant RichFX is a corporation incorporated under the laws of the State of Delaware with its principal place of business in New York, New York. RichFX is subject to the jurisdiction of this Court.
- 6. This Court has jurisdiction over the subject matter of these Counterclaims pursuant to §§1331, 1338 and 1367 because these Counterclaims involve claims arising under the provisions of the Patent Laws of the United States of America, 35 U.S.C. § 271 *et seq.*; the provisions of the trademark laws of the United States of America, 35 U.S.C. § 1125(a) and under the Declaratory Judgment Act, 28 U.S.C. § \$ 2201 and 2202.

#### **VENUE**

7. Venue is proper in this Court for purposes of these Counterclaims pursuant to 28 U.S.C. § 1391 (b) and (c).

#### ACTUAL AND JUSTIFIABLE CONTROVERSY

8. By virtue of the allegations and charges in Condé Nast's Amended Complaint, Condé Nast has created an actual and justifiable controversy.

# **ACTIV8NOW'S PATENTS**

- 9. Activ8now holds all rights, title, and interest in two patents: United States Patent No. 6,535,889 (the "'889 Patent") and United States Patent No. 6,557,006 (the "'006 Patent").
- 10. The '889 Patent issued on March 18, 2003 and protects from infringement a "System and Method for Obtaining and Displaying an Interactive Electronic Representation of a Conventional Static Media Object."
- 11. The '006 Patent issued on April 29, 2003 and protects from infringement a "System and Method for Displaying an Interactive Electronic Representation of a Corresponding Static Media Object."

#### **ACTIVE8MEDIA'S BUSINESS**

12. Active8media offers publishers the ability to turn their catalogs and magazines into interactive web pages available through the Internet. In essence, users are able to view any page in the physical publication online and then interact with the page. This technology is protected by the '889 Patent and the '006 Patent, both of which are exclusively licensed by Activ8now to Active8media.

# ACTIVE8MEDIA'S CONTRACT WITH CONDÉ NAST FOR VOGUE MAGAZINE

- 13. In 2004, Active8media began to have discussions with Plaintiff and Counterclaim Defendant Condé Nast regarding the use of Activ8now's technology for Condé Nast's September 2004 issue of Vogue Magazine, the largest issue of the magazine each year.
- 14. In June 2004, Condé Nast executed a contract with Active8media (the "Vogue Agreement").

- 15. Pursuant to the Vogue Agreement, Active8media agreed to provide goods and services related to Activ8now's patented technology to Condé Nast for the September 2004 issue of Vogue Magazine.
- 16. As part of the Vogue Agreement, Active8media provided limited licenses to Condé Nast for the '889 Patent and the '006 Patent.
- 17. Because the technology, goods, and services offered by Active8media had never been used for such a large publication, Active8media agreed to offer its technology, goods, and services at an extremely reduced rate to Condé Nast.
- 18. With full knowledge of the price break Condé Nast was receiving, Condé Nast executed the Vogue Agreement and immediately began a campaign to convince Vogue Magazine's advertisers to participate in the unique opportunity.
- 19. Active8media, working together with Condé Nast and its advertisers, worked diligently on creating www.shopseptembervogue.com.
- 20. This website permitted any user to view virtually every advertisement page in the September 2004 issue of Vogue Magazine and to interact with the advertisement.
- 21. The website went live on August 24, 2004.
- 22. Even before the website became active and the September 2004 issue hit newsstands, Vogue Magazine's publisher began making public statements regarding the great success of Activ8now's technology and the way it was received by Vogue Magazine's advertisers.
- 23. In fact, Vogue Magazine's publisher even attributed the great financial success of the September 2004 issue to Activ8now's technology.
- 24. The website remained in operation until October 31, 2004.

- 25. While the site was publicly operational, Counterclaim Defendant RichFX visited the site on August 27 and 30 and September 7, 10, 13, 15, 16, 17, 20, and 21, 2004.
- 26. On October 31, 2004, both Condé Nast and Active8media had fully performed their obligations under the agreement between Vogue Magazine and Active8media. Thus, the Vogue Agreement expired by its own terms at that time.

# THE COUNTERCLAIM DEFENDANTS' CONSPIRACY

- 27. After the contract expired, the Counterclaim Defendants formed a conspiracy to, *inter alia*, infringe on Activ8now's patents, to create a derivative work of and transfer or otherwise make available to others Activ8now and Active8media's technology and property including but not limited to the Customized User interface, the Active8media site and activated images and to steal and misappropriate Activ8now's and Active8media's property, technology, and trade secrets.
- 28. Through the conspiracy, Condé Nast hoped to be able to receive the benefits of Activ8now's technology without the costs associated with purchasing any right to use the technology.
- 29. Throughout the conspiracy, Advance Publications directed the actions of its subsidiary Condé Nast.
- 30. On October 31, 2004, both Condé Nast and Active8media had fully performed their obligations under the Vogue Agreement between Vogue Magazine and Active8media.
- 31. After the completion and expiration of the Vogue Agreement between Vogue Magazine and Active8Media, Condé Nast and Active8media began discussions regarding the March 2005 issue of Vogue Magazine.

- 32. Specifically, Condé Nast desired to use Activ8now's unique technology to "activate" advertisements in the March 2005 issue of Vogue Magazine just as it had done for the September 2004 issue of Vogue Magazine.
- 33. As negotiations progressed and unbeknownst to Activ8now and Active8media at the time, Condé Nast and RichFX began to access restricted portions of Active8media's network.
- 34. This enabled both Condé Nast and RichFX to access and copy information, software, computer code, and other trade secrets of Activ8now and Active8media.
- 35. For example, Condé Nast and RichFX accessed restricted portions of Plaintiff's network for more than twelve hours on January 10, 2005.
- 36. Between February 2 and 8, 2005, Condé Nast and RichFX mined Active8media's network and downloaded and copied all files, documents, and data related to www.shopseptembervogue.com and Active8media's work in developing and implementing the site.
- 37. Condé Nast and RichFX copied and downloaded the software implementation used by Active8media to develop the appearance and functionality of www.shopseptembervogue.com, the advertiser database created by Active8media for the site, and the software developed by Active8media for acquiring, analyzing and reporting performance data for the site.
- 38. It was at this time that Condé Nast and RichFX inappropriately acquired Activ8now and Active8media's trade secrets.
- 39. Eventually, Condé Nast ceased negotiations with Active8media and awarded the contract for the March 2005 issue of Vogue Magazine to RichFX at a substantially reduced price.

- 40. In fact, on January 5, 2005, Condé Nast informed Active8media that it would not make its March 2005 issue of Vogue Magazine website similar to the one for the September 2004 issue of Vogue Magazine because of Activ8now's patents.
- 41. However, throughout January and February, Condé Nast and RichFX continued to hack into restricted portions of Active8media's network and also downloaded and copied every piece of information on Active8media's network related to www.shopseptembervogue.com.
- 42. In order to convince advertisers to participate in the online version of the March 2005 issue of Vogue Magazine, Condé Nast and RichFX approached Vogue Magazine's advertisers and demonstrated to them Activ8now's technology and offered to them the same technology for the March 2005 issue of Vogue Magazine.
- 43. At no time did Condé Nast or RichFX attribute the technology to Activ8now or Active8media but instead informed the advertisers that the technology belonged to Condé Nast and RichFX.
- 44. When the website for the March 2005 issue of Vogue Magazine went live, it used technology and methods of doing business covered by the '889 Patent and the '006 Patent.
- 45. In addition, the website used technology and trade secrets which Condé Nast and RichFX misappropriated from Active8media when they hacked into Active8media's secure network.
- 46. With the success of the March 2005 issue of Vogue Magazine, Condé Nast and RichFX decided to infringe on the '889 Patent and '006 Patent and to misappropriate Activ8now's and Active8media's technology and trade secrets for the May 2005 issue of Condé Nast Traveler Magazine.

- 47. For the September 2005 issue of Vogue Magazine, Condé Nast and RichFX once again undertook a scheme to infringe on the '889 and the '006 Patent and to misappropriate Activ8now's and Active8media's technology and trade secrets.
- 48. Condé Nast and RichFX approached Vogue Magazine's advertisers and offered to provide them with "active8ed" versions of their advertisements in the September 2005 issue of Vogue Magazine on the web based upon Activ8now's and Active8media's patented technology and trade secrets.
- 49. Thus, as part of Condé Nast's advertising agreements with Vogue Magazine's advertisers, Condé Nast, through its relationship with RichFX, agreed to provide Vogue Magazine's advertisers with Activ8now's and Active8media's patented technology and trade secrets.
- 50. In essence, Condé Nast offered to sell to all of its advertisers static advertisements in the print issue for the September 2005 issue of Vogue Magazine plus online advertisements using Activ8now's and Active8media's patented technology and trade secrets.
- 51. After the commencement of this Action, Condé Nast and RichFX decided to rework the online version of the September 2005 issue of Vogue Magazine in an attempt to disguise their acts of infringement surrounding the sales of advertisements for the September 2005 issue of Vogue Magazine.

# ACTIVE8MEDIA'S CONTRACT WITH CONDÉ NAST FOR HOUSE AND GARDEN MAGAZINE

52. In March 2005, Condé Nast executed a contract with Active8media regarding the use of Activ8now's technology for Condé Nast's June 2005 issue of House and Garden (the "House and Garden Agreement").

- 53. The House and Garden Agreement contains mutual acknowledgements by Condé Nast and Active8media that they are the sole and exclusive owners of all right, title and interest in and to the trademarks, service marks, trade names and logos of Condé Nast and Active8media, respectively. Both the "Publisher Marks" and the "Active8media Marks" are undefined in the Agreement. The House and Garden Agreement also contains an express acknowledgement by Condé Nast that it shall have no right or license to, and it shall not use, copy, print, display, publish, transmit, sublicense or otherwise transfer, distribute or otherwise make available to others, edit, modify or create any derivative works of all or any part of the Active8media Technology, Customized User Interface, the Active8media Site, the Active8media Images, or the Active8media Logo, including, without limitation, any URLs used in connection therewith.
- 54. The first use of the "Love Learn Locate" trademark was made in sales presentation materials created by Active8media that identified Active8media to advertisers as the source for providing interactive online advertisements under the mark "Love Learn Locate". A copy of these materials is attached hereto as Exhibit "A".
- 55. Active8media is the owner of United States Trademark Application No. 78/664,682 ("Application") filed to register its mark "Love, Learn, Locate" on the Principal Register maintained by the United States Patent & Trademark Office.

# COUNT I- PATENT INFRINGEMENT IN VIOLATION OF 35 U.S.C. § 271(a)

- 56. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 55 of their Counterclaims as if the same were fully set forth herein.
- 57. The Counterclaim Defendants, jointly and severally as joint and contributory infringers, have made, used, sold, and offered to sell and continue to make, use, sell, and offer to sell goods

and technology which unlawfully incorporate or utilize the inventions described or claimed in the '889 Patent and the '006 Patent in violation of 35 U.S.C. § 271(a).

- 58. The Counterclaim Defendants have engaged in patent infringement in furtherance of their civil conspiracy.
- 59. The Counterclaim Defendants acts of patent infringement have been willful, deliberate, and intentional.
- 60. The Counterclaim Defendants' numerous and repeated acts patent infringement have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

# COUNT II - PATENT INFRINGEMENT IN VIOLATION OF 35 U.S.C. § 271(b)

- 61. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 60 of their Counterclaims as if the same were fully set forth herein.
- 62. The Counterclaim Defendants, jointly and severally as joint and contributory infringers, have induced other to make, use, sell, and offer to sell and continue to induce others to make, use, sell, and offer to sell goods and technology which unlawfully incorporate or utilize the inventions described or claimed in the '889 Patent and the '006 Patent in violation of 35 U.S.C. § 271(b).
- 63. The Counterclaim Defendants have engaged in patent infringement in furtherance of their civil conspiracy.
- 64. The Counterclaim Defendants acts of patent infringement have been willful, deliberate, and intentional.

65. The Counterclaim Defendants' numerous and repeated acts patent infringement have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

# COUNT III -PATENT INFRINGEMENT IN VIOLATION OF 35 U.S.C. § 271(c)

- 66. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 65 of their Counterclaims as if the same were fully set forth herein.
- 67. The Counterclaim Defendants, jointly and severally as joint and contributory infringers, have made, used, sold, and offered to sell and continue to make, use, sell, and offer to sell goods and technology with the knowledge that they were especially made or especially adapted to infringe the '889 Patent and the '006 Patent in violation of 35 U.S.C. § 271(c) because the goods and technology are not staples articles or commodities of commerce suitable for substantial, noninfringing use.
- 68. The Counterclaim Defendants have engaged in patent infringement in furtherance of their civil conspiracy.
- 69. The Counterclaim Defendants acts of patent infringement have been willful, deliberate, and intentional.
- 70. The Counterclaim Defendants' numerous and repeated acts patent infringement have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

#### **COUNT IV - CONVERSION**

- 71. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 70 of their Counterclaims as if the same were fully set forth herein.
- 72. The Counterclaim Defendants, jointly and severally as joint tortfeasors and coconspirators, have converted the technology, trade secrets, and property of Activ8now and Active8media to their own use to the detriment of Activ8now and Active8media by, *inter alia*:
  - a. using Active8media's computer databases and proprietary software to design and operate websites;
  - b. using Activ8now's and Active8media's trade secrets to design and operate websites; and
  - c . engaging in a pattern of racketeering activity which has actually and proximately caused damage to Activ8now and Active8media.
- 73. The Counterclaim Defendants have engaged in conversion in furtherance of their civil conspiracy.
- 74. The Counterclaim Defendants' numerous and repeated material conversions of the revenue and property of Activ8now and Active8media have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

#### **COUNT V - MISAPPROPRIATION OF TRADE SECRETS**

75. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 74 of their Counterclaims as if the same were fully set forth herein.

- 76. Activ8now's and Active8media's software code, technology, databases, and other property and proprietary information derive economic value from not being generally known to and not being readily ascertainable by proper means by other persons who could obtain economic value from its disclosure or use. Active8media's Activ8now's and Active8media's software code, technology, databases, and other property and proprietary information are the subject of efforts that are reasonable under the circumstances to maintain their secrecy.
- 77. Activ8now's and Active8media's software code, technology, databases, and other property and proprietary information are trade secrets as defined in O.C.G.A. § 10-1-761(4).
- 78. Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, acquired Activ8now's and Active8media's trade secrets through improper means.
- 79. At the time of the use, Counterclaim Defendants knew or had reason to know that knowledge of the trade secrets was derived from or through others who had utilized improper means to acquire the trade secrets.
- 80. At the time of the use, Counterclaim Defendants knew or had reason to know that knowledge of the trade secrets was acquired by others under circumstances giving rise to a duty to maintain their secrecy.
- 81. Counterclaim Defendants disclosed and used Activ8now's and Active8media's trade secrets without Activ8now and Active8media's express or implied consent.
- 82. Counterclaim Defendants' numerous and repeated misappropriation of Activ8now's and Active8media's trade secrets have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

- 83. Because Counterclaim Defendants' misappropriation of Activ8now's and Active8media's trade secrets was willful and malicious, Activ8now and Active8media are entitled to exemplary damages in accordance with O.C.G.A. § 10-1-763(b).
- 84. Because Counterclaim Defendants' misappropriation of Activ8now's and Active8media's trade secrets was willful and malicious, Activ8now and Active8media are also entitled to their reasonable attorney's fees in accordance with O.C.G.A. § 10-1-764.

# **COUNT VI - MISAPPROPRIATION OF PROPERTY**

- 85. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 84 of their Counterclaims as if the same were fully set forth herein.
- 86. Activ8now's and Active8media's software code, technology, databases, and other property and proprietary information constitute property in which Activ8now and Active8media have exclusive rights and interest.
- 87. Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, acquired Activ8now's and Active8media's property through improper means.
- 88. Counterclaim Defendants' acquired and used Activ8now's and Active8media's property without Activ8now and Active8media's express or implied consent.
- 89. Counterclaim Defendants' numerous and repeated misappropriation of Activ8now's and Active8media's property have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

# **COUNT VII - UNJUST ENRICHMENT**

- 90. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 89 of their Counterclaims as if the same were fully set forth herein.
- 91. The Counterclaim Defendants have been unjustly enriched by, *inter alia*:
  - a. converting the technology, trade secrets, and property of Plaintiff;
  - b. misappropriating Activ8now's and Active8media's trade secrets;
  - c. misappropriating Activ8now's and Active8media's technology and property;
  - d. unjustly enriching themselves with the technology, trade secrets, property of Activ8now and Active8media;
  - e . engaging in unfair competition;
  - f . unfairly competing against Activ8now and Active8media in violation of the Uniform Deceptive Trade Practices Act;
  - g. unfairly competing against Activ8now and Active8media in violation of O.C.G.A.
     § 23-2-55;
  - h. violating the Georgia Computer Protection Act; and
  - i. engaging in a pattern of racketeering activity which has actually and proximately caused damages to Activ8now and Active8media.
- 92. Activ8now and Active8media are entitled to damages from the Counterclaim Defendants for their unjust enrichment by an amount to be proved at trial.

#### **COUNT VIII - UNFAIR COMPETITION**

- 93. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 92 of their Counterclaims as if the same were fully set forth herein.
- 94. Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, have designated falsely that Activ8now's and Active8media's goods and services originate from Defendants.
- 95. Counterclaim Defendants' numerous and repeated acts of unfair competitions have actually and proximately caused damages to Activ8now's and Active8media in an amount to be proven at trial.

# COUNT IX - UNFAIR COMPETITION IN VIOLATION OF 15 U.S.C. § 1125(a)

- 96. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 95 of their Counterclaims as if the same were fully set forth herein.
- 97. Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, have designated falsely that Activ8now's and Active8media's goods and services originate from Defendants in violation of 15 U.S.C. § 1125(a).
- 98. Counterclaim Defendants' numerous and repeated acts of unfair competitions have actually and proximately caused damages to Activ8now's and Active8media in an amount to be proven at trial.

# **COUNT X - DECEPTIVE TRADE PRACTICES IN VIOLATION OF** O.C.G.A. § 10-1-372(a)

- 99. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 98 of their Counterclaims as if the same were fully set forth herein.
- 100. Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, engaged in deceptive trade practices in violation of O.C.G.A. § 10-1-372(a).
- 101. Counterclaim Defendants' numerous and repeated misappropriation of Activ8now's and Active8media's property have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

# COUNT XI -UNFAIR COMPETITION IN VIOLATION OF O.C.G.A. § 23-2-55

- Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each 102. and every allegation set forth in Paragraph 1 through Paragraph 101 of their Counterclaims as if the same were fully set forth herein.
- Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, 103. attempted to encroach and actually encroached upon Activ8now's and Active8media's businesses with the intention of deceiving and misleading the public in violation of O.C.G.A. § 23-2-55.
- 104. Defendants' numerous and repeated misappropriation of Activ8now's Active8media's property have actually and proximately caused damages to Activ8now and Active8media in an amount to be proven at trial.

- 105. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 104 of their Counterclaims as if the same were fully set forth herein.
- 106. The Counterclaim Defendants formed a civil conspiracy to engage in the following, *inter alia*, unlawful and tortious acts:
  - a. infringing Activ8now's patents including the '889 Patent and the '006 Patent;
  - b. converting the technology, trade secrets, and property of Plaintiff;
  - c. misappropriating Activ8now's and Active8media's trade secrets;
  - d. misappropriating Activ8now's and Active8media's technology and property;
  - e. unjustly enriching themselves with the technology, trade secrets, property of Activ8now and Active8media;
  - f. engaging in unfair competition;
  - g. unfairly competing against Activ8now and Active8media in violation of the Lanham
     Act;
  - h. unfairly competing against Activ8now and Active8media in violation of the Uniform
     Deceptive Trade Practices Act;
  - i. unfairly competing against Activ8now and Active8media in violation of O.C.G.A.
     § 23-2-55;
  - j. violating the Georgia Computer Protection Act; and
  - k. engaging in a pattern of racketeering activity which has actually and proximately caused damages to Activ8now and Active8media.

- 107. As civil co-conspirators, the Counterclaim Defendants acted in concert and are joint tortfeasors. They are jointly and severally liable for the illegal acts of each.
- 108. The Counterclaim Defendants have engaged in acts in furtherance of their civil conspiracy.
- 109. Activ8now and Active8media are entitled to an award from the Counterclaim Defendants, jointly and severally as joint tortfeasors and co-conspirators, in an amount to be proven at trial.

# **COUNT XVII – TRADEMARK INFRINGEMENT**

- 110. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 109 of their Counterclaims as if the same were fully set forth herein.
- 111. Active8media owns all right, title and interest in and to the mark "Love, Learn, Locate" based on Active8media's prior use of the mark "Love, Learn, Locate" and its application to register its mark "Love, Learn, Locate" on the Principal Register maintained by the United States Patent & Trademark Office.
- 112. By virtue of Active8media's ownership of the mark "Love, Learn, Locate", Activ8now and Active8media are entitled to a declaration under 28 U.S.C. § § 2201 and 2202 that it has not engaged in trademark infringement.

# COUNT XVIII – UNFAIR COMPETITION AND RELATED CLAIMS

113. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 112 of their Counterclaims as if the same were fully set forth herein.

- 114. Active8media owns all right, title and interest in and to the mark "Love, Learn, Locate" based on Active8media's prior use of the mark "Love, Learn, Locate" and its application to register its mark "Love, Learn, Locate" on the Principal Register maintained by the United States Patent & Trademark Office.
- 115. By virtue of Active8media's ownership of the mark "Love, Learn, Locate", Activ8now and Active8media are entitled to a declaration under 28 U.S.C. § § 2201 and 2202 that it has not unfairly competed with or otherwise violated any rights of Condé Nast.

# **COUNT XIX - PUNITIVE DAMAGES**

- 116. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 115 of their Counterclaims as if the same were fully set forth herein.
- 117. The Counterclaim Defendants' actions demonstrate willful misconduct, malice, fraud, wantonness, oppression, or that entire want of care that would raise the presumption of conscious indifference to consequences.
- 118. Punitive damages are necessary to punish, penalize, or deter the Counterclaim Defendants.
- 119. Activ8now and Active8media are entitled to an award of punitive damages from the Counterclaim Defendants, pursuant to O.C.G.A. § 51-12-5.1, in an amount to be proven at trial.

# COUNT XX - ATTORNEY'S FEES AND OTHER LITIGATION COSTS IN ACCORDANCE WITH O.C.G.A. § 13-6-11

120. Activ8now and Active8media repeat, reallege, and incorporate herein by reference, each and every allegation set forth in Paragraph 1 through Paragraph 119 of their Counterclaims as if the same were fully set forth herein.

- 121. By their willful and malicious conduct, the Counterclaim Defendants have acted in bad faith and have caused Activ8now and Active8media unnecessary trouble and expense.
- 122. Accordingly, Activ8now and Active8media are entitled to recovery of the costs of this litigation, including, but not limited to, reasonable attorney's fees pursuant to O.C.G.A. § 13-6-11 and other applicable law.

# **PRAYER FOR RELIEF**

WHEREFORE Activ8now and Active8media request the following relief:

- A. That Activ8now and Active8media receive a trial by jury on all issues triable to a jury;
- B. That judgment be entered in favor of Activ8now and Active8media and against Plaintiff and Counterclaim Defendants;
- C. An award of damages in an amount to be proven at trial;
- D. An award of treble damages pursuant to 35 U.S.C. § 284;
- E. An award of Activ8now's and Active8media's attorney fees pursuant to 35 U.S.C.§ 285;
- F. An award of exemplary damages pursuant to O.C.G.A. § 10-1-763(b);
- G. An award of Activ8now's and Active8media's attorney fees in accordance with O.C.G.A. § 10-1-764;
- H. A constructive trust on the various assets of the Counterclaim Defendants;
- I. An equitable lien on the various assets of the Counterclaim Defendants;
- J. Restitution from the Counterclaim Defendants in an amount to be proven at trial;
- K. A full and complete accounting of the Counterclaim Defendants;

- L. A temporary, interlocutory, and permanent injunction to stop the various tortious and illegal acts of the Counterclaim Defendants;
- M. A temporary, interlocutory, and permanent injunction to enjoin the Counterclaim
   Defendants from further acts of patent infringement in accordance with 35 U.S.C.
   § 283;
- N. A temporary, interlocutory, and permanent injunction to enjoin the Counterclaim Defendants from further disclosing, divulging or publishing to others or using in any manner Activ8now and Active8media's trade secrets and from further violating the Georgia Trade Secrets Act in accordance with O.C.G.A. § 10-1-762(a);
- O. A temporary, interlocutory, and permanent injunction requiring the Counterclaim Defendants to pay a reasonable royalty for any future use of Activ8now's and Active8media's trade secrets if the Court should determine that it would be unreasonable to prohibit future use pursuant to O.C.G.A. § 10-1-762(b);
- P. A temporary, interlocutory, and permanent injunction requiring the Counterclaim Defendants to protect Activ8now's and Active8media's trade secrets pursuant to O.C.G.A. § 10-1-762(c);
- Q. A declaration that neither Activ8now nor Active8media have engaged in trademark infringement;
- R. A declaration that neither Activ8now nor Active8media have unfairly competed with Condé Nast;
- S. An award of punitive damages in accordance with O.C.G.A. § 51-12-5.1 in an amount to be proven at trial;

- T. An award of Activ8now's and Active8media's attorney fees and cost of investigation and litigation in accordance with O.C.G.A. § 13-6-11 in an amount to be proven at trial;
- U. An award of Activ8now's and Active8media's attorney fees and cost of investigation and litigation;
- V. An award of pre-judgment and post-judgment interest; and
- W. Any and all other relief which the Court deems just and proper.

This 16th day of November, 2005.

/s/ Paul R. Niehaus

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Attorneys for Activ8now, LLC and Active8media, LLC

# **CERTIFICATE OF SERVICE**

I hereby certify that I have filed a copy of the within and foregoing Answer to Amended Complaint and Counterclaims, with Exhibit, with the Clerk of the Court using the CM/ECF system which will send electronic notice of such filing to:

> Randy Lipsitz, Esq. (RL-1526) Richard L. Moss, Esq. (RLM-7948) KRAMER LEVIN NAFTALIS & FRANKEL LLP 1177 Avenue of the Americas New York, New York 10036

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Attorneys for Plaintiff Advance Magazine Publishers Inc.

d/b/a The Condé Nast Publications

This 16th day of November, 2005.

/s/ Paul R. Niehaus\_

Paul R. Niehaus